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**DCIG REPORT VALIDATES GRIDSTORE'S SCALE-OUT NAS SOLUTION AS SIMPLE,  
PRACTICAL AND AFFORDABLE CHOICE FOR VIRTUALIZED ENVIRONMENTS**

*Gridstore Provides Next-Generation Virtualized Storage Grid Architecture Differentiating Itself  
from Traditional Controller-Based or Clustered Approaches*

**Mountain View, CA – November 29, 2011** – Gridstore™, the leader in scale-out NAS solutions, today announced that analyst firm DCIG has recognized Gridstore as a leading solution for scale-out NAS for SMBs. The DCIG report, titled “*A Practical Scale-out Storage Solution for Today Minus Scale-out’s Costs and Complexity*,” emphasizes the benefits of Gridstore’s scale-out NAS approach for the organizations that need the flexibility that a scale-out architecture provides while reducing management complexity and risk at a fraction of the cost of traditional controller and clustered NAS offerings.

According to the DCIG report, server virtualization is creating a new set of demands for ease and simplicity in managing and scaling storage capacity and performance that goes well beyond the bounds of what controller-based and clustered storage systems can provide. These traditional scale-out storage systems are not optimized to cost-effectively deliver the storage capacity and performance that virtualized environments require.

Gridstore has moved beyond the physical controller nodes and clustering architectures to provide a virtual grid storage solution. In Gridstore’s configuration each storage node has its own virtual controller that resides on the attached client. The plug and play aspect of the Gridstore solution addresses key concerns that small and mid-sized organizations possess as it ensures that its storage nodes are easy to manage.

“The combination of techniques performed by the Gridstore vController can result in a 3-10x increase in IOPS performance over traditional scale-out cluster approaches,” said Jerome Wendt, president and lead analyst of DCIG. “But what is possibly most interesting about the

Gridstore solution is that it does more than just enable small and mid-sized companies to cost-effectively implement a scale-out storage solution for their archiving and file serving needs. It positions them to confidently use a scale-out storage solution in their emerging virtualized environments where performance requirements are much more demanding and unpredictable.”

Gridstore uniquely combines virtualization with a grid processing platform to deliver a single pool of storage that simplifies management while increasing performance, scalability and reliability. The virtualized storage pool is built from simple, low cost storage blocks of various capacities and eliminates the need for a clustered infrastructure. Gridstore provides incremental capacity scaling so customers can start small and incrementally add nodes to grow capacity to any size they need. This eliminates upfront capacity buying and the complexity and risk of storage silos as the capacity grows. The combination of advanced processing technology and simple building blocks of storage dramatically lowers the overall cost and increases its performance, scalability and reliability at 1/2 the cost of standalone NAS solutions.

“Our next-generation grid architecture was designed from day one to meet the demands of both data intensive applications and virtual environments while increasing performance, scalability and reliability,” said Kelly Murphy, CEO, Gridstore. “Our scale-out NAS is the most advanced, cost-effective storage system that gives organizations a building block approach to add capacity on the fly—while eliminating the need to overprovision costly resources.”

To view the complete DCIG report visit: <http://sponsored.dcig.com/2011/11/a-practical-scale-out-storage.html>

**Tweet this:** @DCIG endorses @Gridstore Scale-out #NAS solution as simple, practical and affordable for virtualized environments

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#### **About Gridstore**

Gridstore is the leader in scale-out Network Attached Storage (NAS) products. The Gridstore Scale-out NAS solution uniquely combines virtualization with a grid processing platform to deliver a single pool of storage that simplifies management while increasing performance, scaling and reliability. The Gridstore system is designed for organizations who struggle with the risk, cost and complexity of storage sprawl and who need enterprise class storage without the cost and complexity. Founded in 2007, Gridstore is headquartered in Mountain View, Calif. and has development facilities in Dublin, Ireland. For more information, please visit:

**<http://www.gridstore.com>**

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